

## Message Text

LIMITED OFFICIAL USE

PAGE 01 NEW DE 10038 291407Z  
ACTION NEA-11

INFO OCT-01 ISO-00 NEAE-00 SSO-00 EB-08 MCE-00 H-01  
L-03 /024 W  
-----088792 291418Z /45  
O 291234Z JUN 78  
FM AMEMBASSY NEW DELHI  
TO SECSTATE WASHDC IMMEDIATE 2494

LIMITED OFFICIAL USE NEW DELHI 10038

STADIS////////////////////////////////////

PASS TO PETER LANDE, NEA/INS

E.O. 11652: NA  
TAGS: BENC, BEXP, ETEL, TSPA, IN  
SUBJECT: INSAT PROCUREMENT

1. DON GRAUL, HEAD, INSAT NEGOTIATING TEAM, IS IN BANGALORE NEGOTIATING THE FINAL CONTRACT FOR THE INSAT PROCUREMENT. FORD IS HAVING PROBLEMS NEGOTIATING PENALTY AND CANCELLATION CLAUSES WITH THE GOI.
2. GRAUL WANTS TO KNOW IF THE INSAT SALE IS SUBJECT TO CONGRESSIONAL OVERSIGHT UNDER MUNITIONS CONTROL REGULATIONS. IF SO, HE WOULD HAVE TO INCREASE THE TIME OF NO PENALTY TO FORD IF THE CONTRACT WERE CANCELLED DUE TO CONGRESSIONAL ACTION.
3. WOULD APPRECIATE RESPONSE BY IMMEDIATE CABLE.  
BLOOD

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PROCUREMENT, SATELLITES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 29 jun 1978  
**Decaption Date:** 20 Mar 2014  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978NEWDE10038  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780269-0368  
**Format:** TEL  
**From:** NEW DELHI  
**Handling Restrictions:**  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t1978067/aaaaagaf.tel  
**Line Count:** 44  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** d8bd568b-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** STADIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** STADIS  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2392934  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** INSAT PROCUREMENT  
**TAGS:** BENC, BEXP, ETEL, TSPA, IN  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/d8bd568b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014